

62

ED



D. HILL Nursery Co.

DUNDEE, ILLINOIS



1960-1961
MID-WINTER
WHOLESALE
TRADE LIST

BULK RATE
U. S. POSTAGE
PAID
Dundee, Illinois
Permit No. 35

LIBRARY
RECEIVED
★ DEC 7 1960 ★
U. S. Department of Agriculture

LIBRARY
U. S. DEPT. OF AGRICULTURE
WASHINGTON 25, D. C.

Easy to grow...BANDED LINERS

<u>THUJA</u>	<u>Each, Rate of</u>		
	<u>100</u>	<u>500</u>	<u>1000</u>
Occidentalis Nigra	.32	.27	.22
Occidentalis Pyramidalis			
Occidentalis Wareana			
Occidentalis Woodwardi			
<u>TSUGA</u> Canadensis	.39	.34	.29

5 YEAR TAXUS LINERS

Twice Transplanted

This group of Taxus Bed-Liners are offered at "bed-run" pricing, to pass along a more attractive cost that becomes permissible through field/labor savings. All plants are 5-year material, trimmed regularly.

<u>TAXUS</u>	<u>Each, Rate of</u>	
	<u>100</u>	<u>1000</u>
Cuspidata Capitata (cuttings)	.55	.45
Cuspidata Densiflora	.60	.50
Cuspidata Hiti	.55	.45
Cuspidata Intermedia	.55	.45
Cuspidata Nana Columnaris Hilli	.55	.45
Cuspidata Spreading	.55	.45
Media Browni	.60	.50
Media Halloran	.55	.45
Media Hatfieldi	.60	.50
Media Hicksi	.55	.45

IMPORTANT NOTE: We urge any nurseryman interested in a substantial quantity from this group of Taxus bed-liners to plan, if possible, a personal visit to Dundee. Inspect these Taxus growing beds....Seeing-and-comparing will prove most convincing to you!

Bed-liner transplants sold in multiples of 10 only. 30 of the same variety and size at 100 rate. 250 of same variety and size at 1000 rate.

HEAVY BEDLINERS

Note: The QUALITY of our Heavy Bed-Liners must not be confused, nor compared, to much lighter plants, obviously available at what appears to be a lesser cost. These Hill's LINERS are heavy, trimmed transplants.

Bed-liner transplants sold in multiples of 10 only. 30 of the same variety and size at 100 rate. 250 of same variety and size at 1000 rate.

	<u>Size</u>	<u>Each,</u> <u>100</u>	<u>Rate of</u> <u>1000</u>
<u>JUNIPERUS</u>			
<u>Sabina</u>	10-12"	.55	.45
<u>PICEA</u>			
<u>Pungens</u>	8-10"	.55	.45
<u>PSEUDOTSUGA</u>			
<u>Douglasi</u>	10-12"	.50	.40
	12-15"	.55	.45
<u>TAXUS</u>			
<u>Media Hatfieldi</u>	6-8 "	.65	.55
<u>Media Hicksi</u>	6-8 "	.60	.55
<u>THUJA</u>			
<u>Occidentalis Nigra</u>	12-15"	.45	.35
	15-18"	.50	.40
	18-24"	.60	.50
<u>Occidentalis Pyramidalis</u>	15-18"	.50	.40
	18-24"	.60	.50
<u>Occidentalis Wareana</u>	10-12"	.45	.35
	12-15"	.50	.40
	15-18"	.55	.45
<u>Occidentalis Woodwardi</u>	8-10"	.50	.40



DUNDEE-QUALITY JUNIPER GRAFTS (PRE-STAKED)

THEY . . . GROW BETTER . . . GROW BIGGER

Hill's openly invites comparison of their superior quality Juniper Grafts with all similar products advertised "just as good." Hill's has always SET the standards.

AVAILABLE FOR SHIPMENT APPROXIMATELY MAY 1, 1961

AMES JUNIPER

(Juniperus Chi. Ames)

A broad, conical upright juniper with sharp, blue-gray foliage. Mature height 4' to 5'. Prefers sunny, exposed location. Very hardy selection made at Iowa State College in 1945.



DUNDEE JUNIPER

(Jun. Virginiana Hilli)

Favorite cone shaped upright juniper that reaches 7' to 8'. Fast growing in fully exposed locations. Handsome blue Summer color; plum color in Winter. Very hardy. Most used for entrance and accent plantings. A HILL introduction.



MANEY JUNIPER

(Juniperus Chinensis Maney)

This is a dwarf, semi-upright tree with grey-green foliage. Good in full sun or partial shade, and especially hardy in cold climates. This tree shears well into a globe or pyramidal form, growing to an ultimate height of 4' to 5'.



BLUE HAVEN

(Jun. Scop. Blue Haven)

An attractive compact, easily maintained Silvery blue Pyramidal Juniper. Their average height is 8'-10' and will reach this growth more rapidly than most Junipers.



HILLSPIRE JUNIPER

(Jun. Virginiana Cupressifolia)

Smoother and more formal than Canaert juniper. Fast growing, bright green upright that will reach 6' or 7' height quickly and with minimum trimming. Sunny locations best.



MOUNTBATTEN JUNIPER

(Jun. Chi. Mountbatten)

Very smooth, symmetrical upright plant with rich blue-gray needles. Thrives in sun or light shade. This new plant is a Canadian introduction where it is known for its hardness. Ultimate height 8' to 10'.



CANAERT JUNIPER

(Jun. Virginiana Canaerti)

Best known of the upright, green junipers. Very hardy and good winter color. Small, bright blue berries in the Fall that attract birds. Reaches 7' or 8' height; 3' width. Likes full sun or very light shade.



IOWA JUNIPER

(Jun. Chi. Iowa)

Iowa Juniper is another excellent selection of the Rust Apple Disease Free Chinese Juniper selections made at Iowa State College. Attractive irregular upright growth to 10'. Heavy, bluish foliage. Like sun best.



SILVER OR BLUE CEDAR

(Jun. Virginiana Glauca)

Bright blue upright juniper of graceful, open habit. Very effective against the modern redwood type homes. Reaches 7' or 8'. Best in sunny locations. Needs annual trimming if formal effect is desired.



WELCHI JUNIPER

(Jun. Scop. Welchii)

Narrow, columnar compact growth habit. Has replegent bluish-green color; becomes quite silvery in Spring. Prefers sun and dry well-drained soil. Needs minimum pruning. Thrives in northern and western geography.



PATHFINDER JUNIPER

(Jun. Scop. Pathfinder)

Showy, upright, tight-growing evergreen. Foliage has blue-gray color that always makes this tree a desired ornamental. Adapts to dry soils. Likes low humidity climates, whether warm or cold areas. Does best in sun.



SILVER GLOW JUNIPER

(Jun. Scop. Hilli)

Has glowing foliage of intense silver-blue color. Broad, pyramidal habit of growth. Requires sun, likes dry soil conditions. An excellent specimen-type evergreen.



Please Note: NEW PRICE

Order by writing quantities in respective boxed area above.

PRICING, EACH RATE OF:

$\frac{100}{.65}$

$\frac{1000}{.55}$

Note: Orders for 300 or more at the 1000 rate.

BALLED and BURLAPPED STOCK

(Northern-Grown - Top Quality)

5 of same variety and size, at 10 rate. 25 at 100 rate.
Write for special quantity pricing on truck load orders.

	<u>Size</u>	Each, Rate of	
		<u>10</u>	<u>100</u>
<u>JUNIPERUS</u>			
Chinensis Columnaris Glauca	4'	7.00	6.30
	4½'	8.00	7.20
	5'	9.00	8.10
Chinensis Iowa	2'	3.75	3.40
Chinensis Keteleeri	3'	6.00	5.40
	3½'	6.50	5.85
	4'	7.00	6.30
Chinensis Maney	15"	4.50	4.00
	1½'	5.00	4.50
	2'	6.00	5.40
	2½'	7.00	6.30
Chinensis Mountbatten	2½'	3.75	3.40
	3½'	7.00	6.30
	4'	8.00	7.20
	4½'	9.00	8.10
Chinensis Pfitzeriana	1½'	3.00	2.70
	3'	4.75	4.25
Chinensis Pfitzeriana Aurea	1½'	3.50	3.15
Chinensis Pfitzeriana Glauca	1½'	3.50	3.15
	2'	4.00	3.60
	2½'	4.50	4.00
	3'	5.25	4.75
Communis Depressa Vase Shape	2'	3.00	2.70
	2½'	3.50	3.15
Horizontalis Plumosa	1½'	3.50	3.15
Sabina Arcadia	1½'	4.50	4.00
Sabina Skandia	1½'	4.50	4.00
	2'	5.00	4.50
Scopulorum Silver Glow	2½'	3.75	3.40

BALLED AND BURLAPPED STOCK

	<u>Size</u>	Each,	Rate of
		<u>10</u>	<u>100</u>
<u>JUNIPERUS</u>			
Virginalis	1½'	4.00	3.60
	2'	4.50	4.00
Virginalis Globosa	1½'	4.00	3.60
	2'	4.50	4.00
Virginiana Cupressifolia	2½'	3.75	3.40
	3½'	7.00	6.30
	4'	8.00	7.20
Virginiana Glauca	3'	6.00	5.40
	3½'	7.00	6.30
	4'	8.00	7.20
	4½'	9.00	8.10
Virginiana Hilli	2½'	3.40	3.05
<u>PICEA</u>			
Glauca Conica	1½'	4.00	3.60
	2'	5.00	4.50
Pungens	2'	4.50	4.00
<u>PINUS</u>			
Mughus	10"	3.00	2.75
	12"	3.50	3.10
	15"	4.00	3.60
Sylvestris	2½'	3.50	3.15
	3'	4.00	3.60
	4'	6.00	5.40
	5'	7.00	6.30
<u>PSEUDOTSUGA</u>			
Douglasi	2'	3.50	3.15
	2½'	4.00	3.60
	3'	5.00	4.50
	3½'	6.00	5.40
Douglasi Fastigiata	2½'	5.50	5.00
	3'	6.50	5.85
	3½'	8.00	7.20
	4'	9.50	8.50

BALLED AND BURLAPPED STOCK

	<u>Size</u>	<u>Each, Rate of</u>	
		<u>10</u>	<u>100</u>
<u>TAXUS</u>			
Cuspidata Capitata (From Cuttings)	15"	5.00	4.50
	18"	6.00	5.40
Cuspidata Capitata	1½'	7.00	6.30
	2'	8.00	7.20
	2½'	9.50	8.60
Cuspidata Densiformis	15"	6.00	5.40
	1½'	6.75	6.00
Cuspidata Spreading	15"	5.00	4.50
	1½'	6.00	5.40
Media Browni	12"	3.50	3.15
	15"	5.50	4.95
	1½'	6.50	5.85
Media Halloran	15"	4.50	4.00
	1½'	5.50	4.95
	2'	6.50	5.85
Media Hatfieldi	12"	4.00	3.60
	15"	5.00	4.50
	2'	7.00	6.30
Media Hicksi	12"	3.50	3.15
	15"	4.50	4.00
	1½'	5.50	4.95
	2'	6.50	5.85
	2½'	7.50	6.75
	3'	9.00	8.10
<u>THUJA</u>			
Occidentalis Nigra	2'	2.60	2.35
	2½'	3.00	2.70
	3'	3.75	3.35
Occidentalis Pyramidalis	3'	3.75	3.35
	3½'	4.00	3.60
	4'	4.50	4.05
	4½'	5.00	4.50
Occidentalis Wareana	2'	2.75	2.50
	2½'	3.25	2.90
	3'	4.00	3.60

BALLED AND BURLAPPED STOCK

	<u>Size</u>	<u>Each, Rate of</u>	
		<u>10</u>	<u>100</u>
<u>THUJA</u>			
Occidentalis Woodwardi	2 ' 2½'	3.50 4.00	3.15 3.60
<u>TSUGA</u>			
Canadensis	2 ' 2½' 3 ' 3½' 4 ' 4½'	4.00 4.50 5.00 6.00 7.00 8.00	3.60 4.05 4.50 5.40 6.30 7.20

SPECIAL GROUP of BUDGET-PRICED BALLED and BURLAP

These plants are grown and trimmed to Hill's well-known reputation for good evergreens. Balling is to controlled, uniform size; each plant individually spade-dug. These are budget-priced evergreens, particularly adaptable for RETAIL PROMOTIONS. Also, a desirable well-advanced transplant liner.

	<u>Size</u>	<u>Each, Rate of</u>	
		<u>100</u>	<u>500</u>
<u>JUNIPERUS</u>			
Chinensis Glauca Hetzi	15" plus	1.50	1.35
Chinensis Pfitzeriana Glauca	15" plus	1.60	1.45
Chinensis Pfitzeriana Kallay	12" plus	1.50	1.35
Sabina Von Ehron	15" plus	1.50	1.35

TAXUS

Cuspidata Spreading	10" plus	1.35	1.20
Media Hicksi	10" plus	1.35	1.20

THUJA

Occidentalis Nigra	24" plus	1.40	1.25
Occidentalis Pyramidalis	24" plus	1.40	1.25
Occidentalis Wareana	18" plus	1.40	1.25
Occidentalis Woodwardi	10" plus	1.35	1.20

TSUGA

Canadensis	18" plus	1.40	1.25
------------	----------	------	------

'OWN-ROOT' FRENCH HYBRID LILACS

These are OWN-root grown (not grafted) better quality Lilacs, that your nursery can transplant and be assured of vigorous fast-growth; and expect excellent finished plants. Own-root Lilacs have heavier branching, larger foliage, root system more fibrous. Less likely to "freeze-out". No heavy stump growth at soil level. These Lilacs are 3-year field grown; grade-sized to AAN standards.

PRICING BASIS, Sold Only in Multiples of 10

Size 18"	Field Liners	.70 Each
" 24"	" "	.85 "
" 30"	" "	1.00 "
" 36"	" "	1.20 "

<u>Name</u>	<u>Sizes Available</u>			
	18"	24"	30"	36"
CHAS. JOLY (Double, Bright Crimson)	X	X		
CONGO (Single, Wine Red)	X	X		
GENERAL SHERIDAN (Double, White)		X	X	
LUDWIG SPAETH (Single, Deep Red)	X	X		
MME. FLORENT STEPMAN (Single, White)		X	X	X
PRESIDENT CARNOT (Double, Pink)		X		
PRESIDENT GREVY (Double, Soft Blue)		X	X	
PRESIDENT LINCOLN (Single, Blue)	X			
THUNBERG (Double, Mauve - Late)	X	X		

BALLED AND BURLAPPED

	<u>Size</u>	<u>10</u>	<u>100</u>
CHAS. JOLY	2 ' 1	2.00	1.75
GENERAL SHERIDAN	2½'	2.50	2.25
PRESIDENT CARNOT	2 ' 1	2.00	1.75
PRESIDENT GREVY	2½'	2.50	2.25
LUDWIG SPAETH	2 ' 1	2.00	1.75

FLOWERING CRAB APPLES

PRICING BASIS, Sold Only in Multiples of 10

Size 3'	Field Liners	.75 Each
" 4'	" "	1.00 "
" 5'	" "	1.25 "

<u>Name</u>	<u>Sizes Available</u>	
	3'	4'
ALMEY (Bright Red Flowers - Red Fruit)	X	
DOLGO (White Flowers - Red Fruit)	X	X
DOROTHEA (Dark Pink - Brilliant Yellow Fruit)	X	
HOPA (Single, Pink Bud, White Flowers - Red Fruit)	X	X
KATHERINE (Double Pink & White Flowers - Red Fruit)	X	
PROFUSION (Carmine Red Flowers - Bright Red Fruit)	X	X
RED SILVER (Single Purplish Red Flowers - Purple Fruit)	X	X
SARGENTI (White Flowers - Dark Red Fruit)		
Size 18" Field Liners	1.25 Each	

CHRYSANTHEMUMS

Available August 1, 1961

The most SALEABLE Mums.
Hardy, colorful. Plantainer-grown.

Colors Available
White, Lavender, Pink, Bronze,
Red and Yellow.

Pricing, each	
10075
50065



PLANTAINER ORNAMENTALS

Self service is encouraged with container grown evergreens and flowering shrubs. Sustained Summer sales depend upon an adequate display of attractive merchandise. Each item in Hill's list is carefully chosen to enable a full display from early Spring till late Fall.

SPECIAL QUANTITY PRICING

For Truck Load Shipments
(500 Or More Plantainers)

<u>Size</u>	<u>Less</u>
1 Gallon	.10
2 Gallon	.25
5 Gallon	.25

TRIAL ORDERS

Special 10-Unit Shipping
Crate now available. Ideal
for LCL handling by truck,
to your back door.

Approx. shipping weight (10
plants per crate) 75-80 lbs.
No extra charge for this
special crate, when shipping
TRIAL ORDERS.

JUNIPERUS

	<u>Size</u>	<u>Each Cost,</u>
Chinensis Glauca Hetzi	5 Gal.	2.75
Chinensis Iowa	5 Gal.	3.50
Chinensis Maney	5 Gal.	3.00
Chinensis Pfitzeriana	5 Gal.	2.75
Chinensis Pfitzeriana Glauca	5 Gal.	2.75
Chinensis Pfitzeriana Plumosa	5 Gal.	2.75
Chinensis Sargenti Viridis	5 Gal.	3.00
Horizontalis Plumosa	1 Gal.	1.00
" "	5 Gal.	2.75
Sabina Arcadia	1 Gal.	1.00
" "	5 Gal.	2.75
Sabina Tamariscifolia	5 Gal.	2.75
Sabina Von Ehren	1 Gal.	1.00
" " "	5 Gal.	2.75
Scopulorum Blue Haven	1 Gal.	1.60
Squamata Meyeri	5 Gal.	2.75
Virginalis Globosa	5 Gal.	2.75
Virginiana	1 Gal.	1.00
Virginiana Cupressifolia	1 Gal.	1.60
" "	5 Gal.	3.50
Virginiana Glauca	1 Gal.	1.60
Virginiana Hilli	1 Gal.	1.60
" "	5 Gal.	3.50

PLANTAINER-GROWN (cont.)

	<u>Size</u>	<u>Each Cost,</u>
<u>LARIX</u> Europea	1 Gal.	1.00
<u>PICEA</u> Glauca Conica	2 Gal.	2.50
<u>PINUS</u> Mughus	1 Gal.	1.20
<u>TAXUS</u>		
Cuspidata Spreading	1 Gal.	1.10
Media Halloran	1 Gal.	1.10
Media Hatfieldi	1 Gal.	1.10
<u>THUJA</u>		
Occidentalis Nigra	5 Gal.	2.75
Occidentalis Pyramidalis	5 Gal.	2.75
Occidentalis Woodwardi	5 Gal.	2.75

DECIDUOUS PLANTS

<u>CHAENOMELES</u>	1 Gal.	.75
<u>COTONEASTER</u> Divaricata	1 Gal.	.75
<u>FESTUCA</u> Glauca	1 Gal.	.75
<u>FORSYTHIA</u> Spring Glory	1 Gal.	.75
<u>LIGUSTRUM</u> Vicaryi	1 Gal.	1.25
<u>MALUS</u>		
Adstringens	5 Gal.	2.25
Almey	5 Gal.	2.25
Dolgo	5 Gal.	2.25
Floribunda	5 Gal.	2.25
Floribunda Purpurea	5 Gal.	2.25
Hopa	5 Gal.	2.25
Katherine	5 Gal.	2.25
Red Silver	5 Gal.	2.25
<u>RIBES</u> Alpina	1 Gal.	.75
<u>VIBURNUM</u>		
Dentatum	1 Gal.	1.00
Tomentosum	1 Gal.	1.00
Sieboldi	1 Gal.	1.00

WILT-PRUF

**Protects Your Valuable Plant Material
Against Damaging Moisture Loss
in Hot and Cold Weather.**

What WILT-PRUF IS . . . WILT-PRUF is a plastic latex liquid. When plant material is sprayed or dipped in WILT-PRUF, it forms a colorless film which retards normal moisture loss. In lining out, in transplanting, in late-season planting, and under certain adverse weather conditions, this protection against drying out prevents the loss of valuable plant material and eliminates the need for costly replacements. (In due time, the WILT-PRUF coating wears away.)

Protection in Summer . . . WILT-PRUF coating enables plants to retain their vital moisture while new moisture-absorbing roots are being formed in their new locations. This prevents the most common cause of transplanting loss.

Protection in Winter . . . Winter sun and wind promote evaporation while the frozen ground prevents the intake of additional moisture. WILT-PRUF winter coating retards evaporation, keeps plants healthier and more beautiful.

Protection Against Pests . . . When applied with WILT-PRUF, insecticides and fungicides stick to plant surfaces longer. The number of applications are greatly reduced, saving material, time and labor. Always add WILT-PRUF last.

Protection in Transit . . . Shipments of nursery stock, and other ornamental plant material, arrive at their destinations looking fresher and more attractive when protected with WILT-PRUF.

Preserves Christmas Trees and Greens . . . Christmas Trees sprayed with WILT-PRUF retain their needles, look greener and fresher too.

How to Handle WILT-PRUF . . . WILT-PRUF comes in concentrated form. For protecting plants against drying out, mix 1 part WILT-PRUF with 4 to 9 parts water, according to directions on label. As a carrier for pesticides use 1 pint WILT-PRUF to 100 gallons of water. WILT-PRUF may be used in any spray equipment except gear pumps with close tolerances.



PRICING BASIS (F.O.B. Dundee, Ill.)

CONTAINER	APPROX. WEIGHT	EACH, NET
1 Gallon	14 lbs.	\$ 7.00
4/1 Gallon (Case)	60 lbs.	26.40
5 Gallon	55 lbs.	30.75

HERE IT IS!

Nationally Advertised!

Just off the Press!

Order Yours Now!

The Newest Do-it-Yourself LANDSCAPE PLAN BOOK



WITH YOUR OWN IMPRINT use as a Gift to Your Best Customers, Promote Sales as a Premium or Sell!

Big 8½ x 11 inch size. Packed with 100's of New, Easy-to-Do Ideas, Cut-outs and Working Blueprints to Help You Save Money. Written by a Practical Landscape Expert.

CUT OUT AND MAIL TODAY!

D. HILL NURSERY CO., DUNDEE, ILL.

Please ship me your new

"Landscape Plan Books"

100 for \$35 200 for \$55 500 for \$130

Name _____

Street _____

City _____ State _____

(Please Remit Full Amount)

**TO HELP YOU SELL
MORE NURSERY
MERCHANDISE!**

Here's What the Book does:

- Makes Landscape Planning Easy and More Fun
- Sells Landscaping to Increase Property Value
- Sells Landscaping to Increase Home Beauty

**ORDER TODAY... Get Set
for the Business Boom Ahead!**

More houses are being built every day . . . More money is being spent every year on shrubbery and trees . . . get your share of sales.

NATIONALLY ADVERTISED IN
HOUSE AND GARDEN AND LIVING
MAGAZINES for 50c each

BE SURE AND PRINT OR TYPE YOUR
BUSINESS NAME AND ADDRESS

100 for \$35, 200 for \$55, 500 for \$130

F.O.B. Dundee, Illinois



**D. HILL
NURSERY COMPANY**

DUNDEE, ILL.

Phone HAZel 6-3451

Largest Evergreen Growers in America